TRƯỜNG ĐH SƯ PHẠM KỸ THUẬT TPHCM **KHOA KINH TẾ** **BỘ MÔN THƯƠNG MẠI**	**KỲ THI HK1 - NĂM HỌC 2017-2018** **MÔN: ANH VĂN THƯƠNG MẠI** **ĐÁP ÁN THAM KHẢO**

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Đáp án có 02 trang

TASK A: Give the appropriate words to their definitions (3.6 marks => 0.3/word)

ĐỀ 1:	**ĐỀ 2:**
1. Accountant	1. Subsidiary
2. Diversification	2. Inflation
3. Retailer	3. Logistics
4. Motivation	4. Loan
5. Cash card	5. Financial statement
6. Sales person	6. Budget airline
7. Acquisition	7. Tax
8. Stock exchange	8. Interest rate
9. Auction	9. Customs
10. Delegation	10. Consumer
11. Retained earnings	11. Exchange rate
12. Conference	12. Qualification

TASK B: Complete the process below with the following quotes (3.2 marks => 0.32 mark/question) *Cùng đáp án cho cả hai đề.*

1. (i) We have an idea
2. (b) Nothing like it on the market
3. (h) Boss says it's too expensive
4. (g) Back to the drawing board
5. (f) Find cheaper suppliers
6. (j) Profit study looking good
7. (c) Problems with QC
8. (d) Production back on schedule
9. (a) Certification delayed
10. (e) Distributor gets stock

TASK C: Choose the correct answers for the following sentences (3.2 marks => 0.4 mark/question)

ĐỀ 1:	**ĐỀ 2:**
1. Benefits or perks	1. Opportunities
2. Opportunities	2. Demand

3. Income tax
4. Demand
5. Tax evasion
6. Finished goods
7. Operating costs
8. Asset

3. Finished goods
4. Operating costs
5. Asset
6. Tax evasion
7. Benefits or perks
8. Income tax

*************************The end*****************************